

PSYCGS01: Understanding Individuals and Groups

Understanding Individuals and Groups

[View Online](#)



1.

Moskowitz, G. B. Social cognition: understanding self and others. vol. Texts in social psychology (Guilford Press, 2005).

2.

Todorov, A., Olivola, C. Y., Dotsch, R. & Mende-Siedlecki, P. Social Attributions from Faces: Determinants, Consequences, Accuracy, and Functional Significance. Annual Review of Psychology **66**, 519–545 (2015).

3.

Epley, N., Waytz, A. & Cacioppo, J. T. On seeing human: A three-factor theory of anthropomorphism. Psychological Review **114**, 864–886 (2007).

4.

Waytz, A. et al. Making sense by making sentient: Effectance motivation increases anthropomorphism. Journal of Personality and Social Psychology **99**, 410–435 (2010).

5.

Kätsyri, J., Färger, K., Mäkkäläinen, M. & Takala, T. A review of empirical evidence on different uncanny valley hypotheses: support for perceptual mismatch as one road to the valley of eeriness. Frontiers in Psychology **6**, (2015).

6.

MacDorman, K. F. & Ishiguro, H. The uncanny advantage of using androids in cognitive and social science research. *Interaction Studies* **7**, 297–337 (2006).

7.

Wang, S., Lilienfeld, S. O. & Rochat, P. The uncanny valley: Existence and explanations. *Review of General Psychology* **19**, 393–407 (2015).

8.

Coeckelbergh, M. Virtual moral agency, virtual moral responsibility: on the moral significance of the appearance, perception, and performance of artificial agents. *AI & SOCIETY* **24**, 181–189 (2009).

9.

Gray, K., Waytz, A. & Young, L. The Moral Dyad: A Fundamental Template Unifying Moral Judgment. *Psychological Inquiry* **23**, 206–215 (2012).

10.

Gray, K., Young, L. & Waytz, A. Mind Perception Is the Essence of Morality. *Psychological Inquiry* **23**, 101–124 (2012).

11.

Merritt, A. C., Effron, D. A. & Monin, B. Moral Self-Licensing: When Being Good Frees Us to Be Bad. *Social and Personality Psychology Compass* **4**, 344–357 (2010).

12.

Hilton, J. L. & von Hippel, W. STEREOTYPES. *Annual Review of Psychology* **47**, 237–271 (1996).

13.

Kunda, Z. & Spencer, S. J. When do stereotypes come to mind and when do they color

judgment? A goal-based theoretical framework for stereotype activation and application. *Psychological Bulletin* **129**, 522–544 (2003).

14.

Hewstone, M., Rubin, M. & Willis, H. Intergroup Bias. *Annual Review of Psychology* **53**, 575–604 (2002).

15.

Haslam, N., Loughnan, S., Kashima, Y. & Bain, P. Attributing and denying humanness to others. *European Review of Social Psychology* **19**, 55–85 (2009).

16.

Mackie, D. M., Smith, E. R. & Ray, D. G. Intergroup Emotions and Intergroup Relations. *Social and Personality Psychology Compass* **2**, 1866–1880 (2008).

17.

Vogt, J., De Houwer, J. & Crombez, G. Multiple Goal Management Starts With Attention. *Experimental Psychology* **58**, 55–61 (2011).

18.

Vogt, J., De Houwer, J., Crombez, G. & Van Damme, S. Competing for attentional priority: Temporary goals versus threats. *Emotion* **13**, 587–598 (2013).

19.

Vohs, K. D. Money priming can change people's thoughts, feelings, motivations, and behaviors: An update on 10 years of experiments. *Journal of Experimental Psychology: General* **144**, e86–e93 (2015).