

LAWSG168: The Future of Legal Practice: Richard Moorhead

Richard Moorhead

View Online



1.

Susskind, Richard E. Chapters 1-5. in Tomorrow's lawyers: an introduction to your future (Oxford University Press, 2013).

2.

Carr, N. IT doesn't matter. <http://www.rough.type.com/?p=644>.

3.

Goodenough, O. R. Developing an E-Curriculum: Reflections on the Future of Legal Education and on the Importance of Digital Expertise. SSRN Electronic Journal (2013) doi:10.2139/ssrn.2255005.

4.

Levitt, Theodore. MARKETING MYOPIA. The publisher offers limited access to this article. The full text cannot be printed or saved. MARKETING MYOPIA. **38**, (1960).

5.

Pearce, R. G. & Nasser, S. The virtue of low barriers to becoming a lawyer: promoting liberal and democratic values. International Journal of the Legal Profession **19**, 357–378 (2012).

6.

Ronald J. Gilson. Value Creation by Business Lawyers: Legal Skills and Asset Pricing. The Yale Law Journal **94**, 239–313 (1984).

7.

Neale, B. & Smart, C. 'Good' and 'bad' lawyers? Struggling in the shadow of the new law. Journal of Social Welfare and Family Law **19**, 377–402 (1997).

8.

Sako, M. SASE Annual Meeting 2012, MIT, USA: Professionals between market and hierarchy: a comparative political economy perspective. Socio-Economic Review **11**, 185–212 (2013).

9.

Boon, A. Professionalism under the Legal Services Act 2007. International Journal of the Legal Profession **17**, 195–232 (2010).

10.

Campbell, R. W. Rethinking Regulation and Innovation in the U.S. Legal Services Market. SSRN Electronic Journal (2012) doi:10.2139/ssrn.2018056.

11.

Hadfield, Gillian K. LEGAL BARRIERS TO INNOVATION: THE GROWING ECONOMIC COST OF PROFESSIONAL CONTROL OVER CORPORATE LEGAL MARKETS. Stanford Law Review **60**, 1689–1732.

12.

Richard Moorhead, Alan Paterson and Avrom Sherr. Contesting Professionalism: Legal Aid and Nonlawyers in England and Wales. Law & Society Review **37**, 765–808 (2003).

13.

MOORHEAD, R. Lawyer Specialization-Managing the Professional Paradox. *Law & Policy* **32**, 226–259 (2010).

14.

Gillian K. Hadfield. The Price of Law: How the Market for Lawyers Distorts the Justice System. *Michigan Law Review* **98**, 953–1006 (2000).

15.

Galanter, Marc. THE ELASTIC TOURNAMENT: A SECOND TRANSFORMATION OF THE BIG LAW FIRM. *Stanford Law Review* **60**, 1867–1929.

16.

Flood, John A. The Re-Landscaping of the Legal Profession: Large Law Firms and Professional Re-Regulation. SSRN Working Paper Series.

17.

Does Money Really Affect Motivation? A Review of the Research - Tomas Chamorro-Premuzic - Harvard Business Review.
<http://blogs.hbr.org/2013/04/does-money-really-affect-motiv/>.

18.

Kouchaki, M., Smith-Crowe, K., Brief, A. P. & Sousa, C. Seeing green: Mere exposure to money triggers a business decision frame and unethical outcomes. *Organizational Behavior and Human Decision Processes* **121**, 53–61 (2013).

19.

Gwyn Bevan. Has there been supplier-induced demand for legal aid? *Civil Justice Quarterly* **15**, 98–114 (1996).

20.

Webb, D. Killing Time: A Limited Defence of Time-Cost Billing. *Legal Ethics* **13**, 39–64 (2010).

21.

Cyrus Tata. In the Interests of Clients or Commerce? Legal Aid, Supply, Demand, and 'Ethical Indeterminacy' in Criminal Defence Work. *Journal of Law and Society* **34**, 489–519 (2007).

22.

Goriely, T. Evaluating the Scottish Public Defence Solicitors' Office. *Journal of Law and Society* **30**, 84–101 (2003).

23.

Fortney, S. S. Professional Challenges in Large Firm Practices.
<http://www.thefreelibrary.com/The+billable+hours+derby%253a+empirical+data+on+the+problems+and+pressure...-a0143723886> (2005).

24.

Moorhead, R. Filthy lucre: lawyers' fees and lawyers' ethics - what is wrong with informed consent? *Legal Studies* **31**, 345–371 (2011).

25.

Susskind, Richard E. *Tomorrow's lawyers: an introduction to your future*. (Oxford University Press, 2013).

26.

Ribstein, L. E. The Death of Big Law. *SSRN Electronic Journal* (2010)
doi:10.2139/ssrn.1467730.

27.

Clay, T., S. Law Firms in Transition 2013: An Altman Weil Flash Survey.
http://www.altmanweil.com/index.cfm/fa/r.resource_detail/oid/2d831a80-8156-4947-9f0f-1d97eec632a5/resource/Law_Firms_in_Transition_2013_An_Altman_Weil_Flash_Survey.cfm.

28.

Ribstein, L. E. & Kobayashi, B. H. Law's Information Revolution. Law Journal Library Arizona Law Review **53**, (2011).

29.

MacEwen, Bruce & Kalis, Peter J. Growth is dead: now what? : law firms on the brink. (Adam Smith, Esq, 2013).

30.

Glover, S. The Future of Law Practice Will Look a Lot Like its Present.
<http://lawyerist.com/the-future-of-law-will-look-a-lot-like-its-present/> (2013).

31.

Clementi, D. Review Of The Regulatory Framework For Legal Services In England And Wales Final Report.
<http://webarchive.nationalarchives.gov.uk/+/http://www.legal-services-review.org.uk/content/report/index.htm> (2004).

32.

Grout, P. The Clementi Report : Potential Risks of External Ownership and Regulatory Responses A Report to the Department of Constitutional Affairs.
<http://www.bristol.ac.uk/cmpo/publications/papers/2005/abstract135.html> (2005).

33.

Harry McVea. Legal Disciplinary Practices: Who Needs Them? Journal of Law and Society **31**, 563–577 (2004).

34.

Harry McVea. Predators and the Public Interest. The 'Big Four' and Multi-Disciplinary Practices. The Modern Law Review **65**, 811–833 (2002).

35.

Kouchaki, M. Professionalism and Moral Behavior: Does a Professional Self-Conception Make One More Unethical? SSRN Electronic Journal (2013) doi:10.2139/ssrn.2243811.

36.

Kershaw, D. & Moorhead, R. Consequential Responsibility for Client Wrongs: Lehman Brothers and the Regulation of the Legal Profession. The Modern Law Review **76**, 26–61 (2013).

37.

Professor Richard Moorhead. On the Wire. New Law Journal **162**, 1080–1081 (2012).

38.

Jenoff, P. Going Native: Incentive, Identity and the Inherent Ethical Problem of In-House Counsel by Pam Jenoff :: SSRN. SSRN Scholarly Paper (2011).

39.

Langevoort, D. C. Getting (Too) Comfortable: In-House Lawyers, Enterprise Risk and the Financial Crisis by Donald C. Langevoort :: SSRN. SSRN Scholarly Paper (2011).

40.

Parker, C., Rosen, R. & Nielsen, V. L. The Two Faces of Lawyers: Professional Ethics and Business Compliance With Regulation by Christine Parker, Robert Rosen, Vibeke Lehmann Nielsen :: SSRN. SSRN Scholarly Paper (2007).

41.

Sako, M. Global strategies in the legal services marketplace: institutional impacts on value chain dynamics | Saïd Business School.
<http://www.sbs.ox.ac.uk/ideas-impact/novakdrucecentre/research/working-papers/global-strategies-legal-services-marketplace-institutional-impacts-value-chain-dynamics> (2009).

42.

Sako, M. Make-or-buy decisions in legal services: a strategic perspective | Saïd Business School.
<http://www.sbs.ox.ac.uk/ideas-impact/novakdrucecentre/research/working-papers/make-or-buy-decisions-legal-services-strategic-perspective> (2010).

43.

Mountain, D. R. Disrupting Conventional Law Firm Business Models using Document Assembly. *International Journal of Law and Information Technology* **15**, 170–191 (2006).

44.

Darryl Mountain. XML E-Contracts: Documents That Describe Themselves. *International Journal of Law and Information Technology* **11**, 274–285.

45.

Regan, J. & Heenan, P. T. Supply Chains and Porous Boundaries: The Disaggregation of Legal Services. *Fordham law review* **78**, 2137–2191 (2010).

46.

Bull, C. The Legal Process Improvement Toolkit. (2012).

47.

Granat, R. Is Axiom Law a Law Firm? : eLawyering Blog.
<http://www.elawyeringredux.com/2013/04/articles/legal-ethics-1/is-axiom-law-a-law-firm/> (2013).

48.

Staudt, R. All the Wild Possibilities: Technology that Attacks Barriers to Access to Justice. Loyola of Los Angeles Law Review **42**, (2009).

49.

Staudt, R. Chapter 8: Cyberclinics: Law Schools, Technology and Justice. in Educating the Digital Lawyer.

50.

Smith, R. Can Digital Replace Personal in the Delivery of Legal Aid? A Discussion Paper for the Conference of the International Legal Aid Group. <http://www.ilagnet.org/papers.php> (2013).

51.

Greacen, J. M. & Jones, W. L. Summit on the Use of Technology to Expand Access to Justice: Analytical Framework. Harvard Journal of Law & Technology :: Annual Symposium (2013).

52.

Kimbro, S. Using Technology to Unbundle in the Legal Services Community. Harvard Journal of Law & Technology :: Annual Symposium (2013).

53.

Lauritsen, M. A Decision Space for Legal Service Delivery. Harvard Journal of Law & Technology :: Annual Symposium (2013).

54.

Ledray, S. Virtual Services Whitepaper. Harvard Journal of Law & Technology :: Annual Symposium (2013).

55.

Zorza, R. Preliminary Thoughts on Blue Sky Technology Driven Access and Decision Systems. Harvard Journal of Law & Technology :: Annual Symposium (2013).

56.

Susskind, Richard E. Chapter 9. in Tomorrow's lawyers: an introduction to your future (Oxford University Press, 2013).

57.

Dutton, W. H. & Blank, G. Next Generation Users: The Internet in Britain. SSRN Electronic Journal (2011) doi:10.2139/ssrn.1960655.

58.

Vanilla Research. Understanding Consumer Needs from Legal Information Sources. <https://research.legalservicesboard.org.uk/reports-all/>.

59.

Smith, R. Can Digital Replace Personal in the Delivery of Legal Aid? A Discussion Paper for the Conference of the International Legal Aid Group. <http://www.ilagnet.org/papers.php> (2013).

60.

Haapio, H. & Passera, S. Visual Law: What Lawyers Need to Learn from Information Designers » VoxPopuLII. <http://blog.law.cornell.edu/voxpath/2013/05/15/visual-law-what-lawyers-need-to-learn-from-information-designers/> (2013).

61.

Manzoli, S. Taxonomies make the law. Will folksonomies change it? » VoxPopuLII. <http://blog.law.cornell.edu/voxpath/2013/04/29/taxonomies-make-the-law-will-folksonomies-change-it/> (2013).

62.

Knake, R. Legal Ethics Forum: The Lawyer as Trusted Curator.
<http://www.legalethicsforum.com/blog/2013/03/the-lawyer-as-trusted-curator.html> (2013).

63.

Compliance Law Games - Open Law Lab.
<http://www.openlawlab.com/2013/03/20/compliance-law-games/> (2013).

64.

James, G., D. & Jennings, M. M. The Evolution of Unbundling in Litigation Matters: Three Case Studies and a Literature Review by D. James Greiner, Molly M. Jennings :: SSRN. SSRN Scholarly Paper http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2038616. (2012).

65.

Greiner, D. J., Pattanayak, C. W. & Hennessy, J. P. The Limits of Unbundled Legal Assistance: A Randomized Study in a Massachusetts District Court and Prospects for the Future. SSRN Electronic Journal (2012) doi:10.2139/ssrn.1948286.

66.

Unbundling family legal services - The Law Society.
<http://www.lawsociety.org.uk/advice/practice-notes/unbundling-family-legal-services/> (2013).

67.

IFF Research. Understanding the consumer experience of will writing services.
<http://www.sra.org.uk/sra/how-we-work/consumer-research/summaries/the-consumers-experience-of-will-writing.page>.

68.

Cohen, R. 1. Unbundling by Law Firms through Cloud Computing: Responding to Changes in Legal Aid.

69.

Moore, W. E. 2. The Future of Legal Aid; Systems.

70.

Zorza, R. 3. Review of the Status and Potential of Access to Justice Technology in the United States of America.

71.

Hough, B. R. 4. Self Help - How Far Can It Go? (2013).

72.

Benkler, Yochai. The wealth of networks: how social production transforms markets and freedom. (Yale University Press, 2006).

73.

Fernández-Barrera, M. Prosumption: shifting the barriers between information producers and consumers.
<http://blog.law.cornell.edu/voxpath/2011/11/17/legal-prosumers-how-can-government-leverage-user-generated-content/>.

74.

Grossman, M. R. & Cormack, G. V. Technology-assisted Review in E-discovery Can Be More Effective and More Efficient Than Exhaustive Manual Review,. Richmond Journal of Law and Technology **17**, (2011).

75.

Markoff, J. Armies of Expensive Lawyers, Replaced by Cheaper Software. The New York

Times <http://www.lexisnexis.com/uk/nexis/search/homesubmitForm.do> (2011).

76.

Bommarito II, M. J. & Katz, D. M. 3 Thoughts on E-Discovery in 2015 and Beyond.
<http://computationallegalstudies.com/2013/01/30/3-thoughts-on-e-discovery-in-2015-and-beyond-legaltechnyc-2013-daniel-martin-katz-michael-j-bommarito-ii/> (2013).

77.

PRACTICE DIRECTION 31B – DISCLOSURE OF ELECTRONIC DOCUMENTS - Civil Procedure Rules. http://www.justice.gov.uk/courts/procedure-rules/civil/rules/part31/pd_part31b.

78.

Abdel Wahab, Mohamed S., Katsh, M. Ethan, & Rainey, Daniel. Online dispute resolution: theory and practice : a treatise on technology and dispute resolution. (Eleven International Pub, 2012).

79.

Ebner, N. E-Mediation. in Online dispute resolution: theory and practice : a treatise on technology and dispute resolution (Eleven International Pub, 2012).

80.

Katsh, E. & Wing, L. Ten Years of Online Dispute Resolution (ODR): Looking at the Past and Constructing the Future. University of Toledo Law Review **38**, (2006).

81.

Larson, D. A. Artificial Intelligence: Robots, Avatars and the Demise of the Human Mediator by David Allen Larson :: SSRN. Ohio State Journal on Dispute Resolution **25**, (2010).

82.

Larson, D. A. Technology Mediated Dispute Resolution (TMDR): A New Paradigm for ADR by

David Allen Larson :: SSRN. Ohio State Journal on Dispute Resolution **21**, (2006).

83.

Raines, S. S. & Conley Tyler, M. From e-Bay to Eternity: Advances in Online Dispute Resolution. SSRN Electronic Journal (2006) doi:10.2139/ssrn.955968.

84.

Tyler, M. C. & McPherson, M. Online Dispute Resolution and Family Disputes by Melissa Conley Tyler, Mark McPherson :: SSRN. SSRN Scholarly Paper (2006).

85.

Schultz, T. eBay: A Legal System in the Making? by Thomas Schultz :: SSRN. SSRN Scholarly Paper http://papers.ssrn.com/sol3/papers.cfm?abstract_id=896679 (2005).

86.

Schultz, T. Does Online Dispute Resolution Need Governmental Intervention? The Case for Architectures of Control and Trust by Thomas Schultz :: SSRN. SSRN Scholarly Paper http://papers.ssrn.com/sol3/papers.cfm?abstract_id=896532 (2004).

87.

Gramatikov, M. & Klaming, L. Getting Divorced Online: Procedural and Outcome Justice in Online Divorce Mediation. SSRN Electronic Journal (2011) doi:10.2139/ssrn.1752903.

88.

ISO Launches PICAS Plus to Automate the Evaluation of Motor Personal Injury Claims. http://www.targetwire.com/targetwire/2012/01/09/iso204/iso204_uk.html (2009).

89.

David, B. What Data Can't Do. New York Times http://www.nytimes.com/2013/02/19/opinion/brooks-what-data-cant-do.html?_r=0.&adxnnl

=1&adxnnlx=1382026146-aPRpXf q/ciVLLPO mVLGQ (2013).

90.

The data deluge. The Economist <http://www.economist.com/node/15579717?story> (2010).

91.

Data, data everywhere. The Economist <http://www.economist.com/node/15557443> (2013).

92.

Manyika et al., J. Big data: The next frontier for innovation, competition, and productivity | McKinsey & Company.
http://www.mckinsey.com/insights/business_technology/big_data_the_next_frontier_for_innovation (2011).

93.

Andreessen, Marc. Why Software Is Eating The World. Wall Street Journal (Online).

94.

Thompson, C. What Is I.B.M.'s Watson? New York Times Magazine
<http://www.nytimes.com/2010/06/20/magazine/20Computer-t.html> (2010).

95.

Levy, S. The AI Revolution Is On. Wired Magazine
http://www.wired.com/magazine/2010/12/ff_ai_essay_airevolution/ (2010).

96.

Thompson, C. The Screens Issue - If You Liked This, Sure to Love That - Winning the Netflix Prize. New York Times Magazine

http://www.nytimes.com/2008/11/23/magazine/23Netflix-t.html?_r=0.

97.

Katz, D. M. Quantitative Legal Prediction – or – How I Learned to Stop Worrying and Start Preparing for the Data Driven Future of the Legal Services Industry. SSRN Scholarly Paper (2012).

98.

Dysart, J. How lawyers are mining the information mother lode for pricing, practice tips and predictions. American Bar Association journal - magazine
http://www.abajournal.com/magazine/article/the_dawn_of_big_data/ (2013).

99.

Shay, L., Hartzog, W., Nelson, J. & Conti, G. We Robot: Do Robots Dream of Electric Laws? An Experiment in Law as Algorithm.
<http://cyberlaw.stanford.edu/multimedia/we-robot-do-robots-dream-electric-laws-experiment-law-algorithm> (2013).

100.

Theodore W. Ruger, Pauline T. Kim, Andrew D. Martin and Kevin M. Quinn. The Supreme Court Forecasting Project: Legal and Political Science Approaches to Predicting Supreme Court Decisionmaking. *Columbia Law Review* **104**, 1150–1210 (2004).

101.

McConnell, R., Ralston, D. & Simon, C. What Computer Models Can—and Can't—Do.
<http://www.law.com/corporatecounsel/PubArticleCC.jsp?id=1202580943312> (2013).

102.

Harbart, T. Big Data Meets Big Law.
http://www.law.com/jsp/lawtechnologynews/PubArticleLTN.jsp?id=1202555605051&Big_Data%20Meets_BigLaw (2012).

103.

Hodson, H. AI gets involved with the law. New Scientist (2013).

104.

Manjoo, F. Will Robots Steal Your Job: Software Could Kill Lawyers: Why That's Good for Everyone Else.

http://www.slate.com/articles/technology/robot_invasion/2011/09/will_robots_steal_your_job_5.html (2011).

105.

Gray, J. Welcome to Robot, Android & Automaton LLP. The Globe and Mail

<http://www.theglobeandmail.com/report-on-business/industry-news/the-law-page/welcome-to-robot-android-automaton-llp/article4261559/> (14AD).

106.

Ayres, I. Prediction Markets vs. Super Crunching: Which Can Better Predict How Justice Kennedy Will Vote?

<http://freakonomics.com/2009/12/23/prediction-markets-vs-super-crunching-which-can-better-predict-how-justice-kennedy-will-vote/> (2009).

107.

Katz, D. M. Netflix Challenge for SCOTUS Prediction?

<http://computationallegalstudies.com/2010/01/13/netflix-challenge-for-scotus-prediction/> (2010).

108.

Harbert, T. Lex Machina Arms Corporate Leaders and Patent Attorneys with Predictive Analytics.

<http://data-informed.com/lex-machina-arms-corporate-leaders-and-patent-attorneys-with-predictive-analytics/> (2012).

109.

Lex Machina | IP litigation data and analytics. <https://lexmachina.com/>.

110.

Pullum, G. Why Are We Still Waiting for Natural Language Processing? - Lingua Franca. The Chronicle of Higher Education
<http://chronicle.com/blogs/linguafranca/2013/05/09/natural-language-processing/> (2013).

111.

FantasySCOTUS from the Harlan Institute. <http://www.fantasyscotus.net/>.

112.

Guthrie, C. F. Smart Technology and the Moral Life. *Ethics & Behavior* **23**, 324–337 (2013).

113.

Gillers, S. A Profession, If You Can Keep It: How Information Technology and Fading Borders are Reshaping the Law Marketplace and What We Should Do About It. SSRN Scholarly Paper (2012).

114.

Swede, J. Professional negligence law needs to catch up.
<http://www.darlingtons.com/blog/professional-negligence-law-needs-to-catch-up/> (15AD).

115.

Hwang, T. The Laws of (Legal) Robotics: Automatons, APIs, and the ABA.
<http://www.robotandhwang.com/2013/06/the-laws-of-legal-robotics/> (2013).

116.

Lauritsen, M. Are we free to code the law? Communications of the ACM **56**, (2013).